



centre for
**EXPORT
CONTROLS**
excellence



ADVANCED DEFENCE, EAR & ITAR TRAINING

3-DAY COURSE

Sydney - 19,20,21 October

Canberra - 22,23,26 October

\$2295.00

AUD PER PERSON

INC GST

Program 09:00 to 16:30 Each Day

U.S. Export Controls are some of the most complex and stringent in the world. The U.S. Government regulates the transfer of U.S. origin goods and technical data throughout the world, with the intent of preventing unauthorised transfer of technology and know-how.

These controls extend world-wide and can impact anyone dealing in U.S. controlled goods or technology.

This three-day advanced course is designed to give attendees a greater understanding of U.S. Export Controls from a non-U.S. perspective in practical and relevant terms. Though we will cover a lot of material the course is designed for practitioner with an existing knowledge.

GUEST PRESENTERS WILL DELIVER DIFFERENT ASPECTS OF THE TRAINING PROGRAM

Who should attend:

Practitioners that work for companies that deal with U.S. based technology or that purchase U.S. origin products, components or technology. The Advanced course assumes a basic understand of U.S. trade controls.

Extremely well organized & presented, very informative

The Presenter was top rate

Excellent overview of a complex topic

A 'must-do' course for anyone working with defense articles

Excellent presentation of a potentially dry subject

Extremely worthwhile

Level 1,23-25 Bulcock Street
Caloundra Q 4551

P: +61 (0)7 5314 2016
E: Info@cfece.com

www.cfece.com





DAY-1 ADVANCED EAR

Introduction

- Key concepts
- Export Administration Regulations
- Bureau of Industry & Security

How To Classify Your Item

- How to determine the Export Control Classification Number

Technology Controls

- What technology is subject to EAR;
- License exceptions
- Foreign items incorporating controlled U.S.-origin technology
- Encryption under the EAR

Technical data Considerations

- Controls on physical and intangible data
- Deemed export and re-exports
- Third country national issues

EAR Exceptions

- Terms, provisions, applicability and use of Licence Exceptions
- Changes to Exceptions
- Restrictions governing the use of Exceptions
- Distinction between list based and transaction based Licence Exceptions

Deemed Export

- How to determine when deemed export licenses are necessary

Export Control Reform

- ITAR to EAR
- 600 series
- Specially designed
- Handling licenses and approvals

DAY-2 ADVANCED ITAR

Introduction

- Key concepts
- International Traffic in Arms Regulations

Understanding ITAR classifications

How to classify an item in the ITAR

Re-exports & re-transfers

- Licence free activity
- Returning items to the U.S.

ITAR approvals

- Licences
- Agreements
 - Types of agreements
 - Sub-licensing
 - Dual nationals
 - NDA's
 - Amendments

Brokering

- Extra-territorial application
- Registration
- Reporting requirements

Destruction and Disposal of ITAR items

Defence services involving ITAR controlled articles and technical data

Recordkeeping for the ITAR

Foreign Military Sales

- Letter of Offer
- Third Party Re-transfer Approvals
- Export Control Reform and FMS

Export Control Reform

- The ITAR definition of Specially Designed

DAY-3 COMPLIANCE & ENFORCEMENT

Trade Control Compliance Framework

- Document development
- Infrastructure
- Risk assessments
- Internal self assessments

Enforcement

- U.S. enforcement
- Fines and penalties
- Case studies
- Preventing violations

Non-us Issues

- Dual Nationals
- Anti-discrimination
- Privacy

Australian Regulations

- Australia's System of Export Controls
- Defence and Strategic Goods List?
- Dual-Use List
- Customs Act 1901
- Defence Trade Controls Act 2012
- Catch-All Legislation
- Sanctions Legislation
- Compliance philosophy
- Non-compliance and penalties
- Risk of diversion
- Cyber security
- Red flags
- Self-Assessment Tool
- AU-US Trade Co-operation Treaty
- Managing the transition to intangibles

SEMINAR REGISTRATION

Attendee 1 Name _____ email _____

Attendee 2 Name _____ email _____

Attendee 3 Name _____ email _____

Attendee 4 Name _____ email _____

Company _____

Address _____

City _____ Postcode _____

Phone No. _____ Mobile _____

FEE

ADVANCED Defence & ITAR Training

☐ \$2295 each

Sydney 19, 20, 21 October No. of Attendees _____

Canberra 22, 23, 26 October No. of Attendees _____

Additional copies of _____ ☐ \$99 workbook

PAYMENT

Payment method

☐ Invoice

☐ Credit card

Card type

☐ Mastercard

☐ Visa

☐ AMEX

Card name _____

Card number _____

Expiry date _____

CVV _____

Cardholder email _____

Venues:

Quay West Suites

98 Gloucester St, The Rocks, Sydney

Canberra Hyatt

Commonwealth Avenue, Yarralumla ACT

POLICIES

Cancellation

Cancellations incur a 20% administration fee. No cancellations permitted within 30 days of training commencing.

If a registered attendee is unable to attend, a replacement attendee is allowed.

Multiple attendees

Attendees from the same company booked and paid for at the same time for the same course will receive the below discounts:

- **5 attendees**
50% discount on the 6th attendee.
- **10 attendees**
11th attendee free
- **> 10 attendees – contact us**